Che Neur Hork Eimes **TRAVELSHOW** January 8–10, 2016 nytimes.com/travelshow

EVENT OVERVIEW

The 2015 show welcomed a total of 28,442 travelers and industry professionals to a jam-packed three days of travel sales and education. Overall attendance was up 20 percent compared to last year, making 2015 the best attended show in nearly a decade. Trade attendance throughout the three days was the highest ever with 8,281 industry professionals. Over 1,500 travel professionals attended the Travel Industry Conference with 250 speakers in 60 conference sessions. The 2015 exhibition grew again in amount of exhibit space sold and the number of exhibitors with 545 exhibitors of which 132 were new exhibitors representing over 150 different countries.

Supported by more than 50 industry and media sponsors, The New York Times Travel Show attendees have the opportunity to get a closer look at domestic and international hot spots, familiar favorites and those under-the-radar escapes. Discover travel tips from experts in the industry who provide the most up-to-date tips and tricks on finding the best travel deals.

WHO SHOULD ATTEND

Travel professionals (travel agents, meeting planners, hotels, airlines, consortiums, line agents, home-based agents, agency owners) across the U.S. attend on an exclusive trade only day. Travel industry professionals have access to an extensive education program, exclusive viewing of the exhibition, an international networking reception and tremendous business opportunities. The Trade Day is a forum for 8,281 travel professionals to:

- Discover new ideas to stay competitive
- Hear from industry leaders
- Network with peers
- See the latest destinations and hot spots from 545 exhibitors
- Conduct and negotiate business deals

Consumer attendees represent a very high demographic from the tri-state area and are looking for information about trips they are interested in taking and deals that might be available. 20,161 **Consumers** attend the show to:

- Visit with 545 exhibitors from 150+ countries
- View performance stages, wine and food tastings and culinary presentations from around the world
- Attend seminars with featured speakers

EXHIBITORS

This is the only trade and consumer travel show in North America where BOTH trade (including speakers and media) and consumer attendees are badged. So, in addition to the hundreds of trips purchased at the show, the 2015 exhibitors captured tens of thousands of leads through the use of the show's lead retrieval system making this the most successful show in its 12-year history!

Exhibitors include: overseas National Tourist Boards, Convention and Visitors Bureaus, hotels, tour operators, cruise lines, industry associations, travel-related services and technology.

Booths are sold on a first-come-first-served basis. Booth package includes:

- 6 ft. draped table
- Carpeting
- Pipe and drape back wall and side rail

- (2) chairs
- Wastebasket
- 7" x 44" black and white Identification sign

Promotion as part of the booth package includes:

- 1c x 2" ad in the show program guide
- (1) lead retrieval app for each exhibitor to capture trade and consumer attendee leads
- Organization name, website and description listed on show website and in the show program guide
- Show-only trip package/product discounts listed on show website and in the show program guide
- 100 complimentary online expo-only attendee passes
- Opportunity to present a cultural, music or culinary presentation

Contact the Sales Team for The New York Times Travel Show 2016: 203-622-7081; nytts@msemgmt.com

RECENT EXHIBITORS INCLUDE:

AAA New York ABC Charters Abyssinia Travel Tourism Access China Tours Acoya Curacao Adventure Cycling Association Adventure to Africa Adventure Travel Trade Association Adventures Within Reach Aeromexico Affordable Asia Africa Safariland Tours Africa Travel Association African Portfolio AfricanSafaris.com Agent@Home Air Berlin Americas, Inc. Air China Air Europa Air Tahiti Nui Alamo Rent a Car ALASKA Alaska Land & Cruise Adventures Albee Adventures Alexandria-Pineville Area CVB **Alpine Expeditions** Alluring India Destination Pvt Amazonastur Amega Travel and Trading Company Ameila Island CVB American Express American Express - The Centurion Lounge Amras Cruises AMResorts Anacaona Boutique Hotel, Anguilla ANANTARA and ELEWANA Anguilla Tourist Board Anse Chastanet/Jade Mountain Anthony's Key Resort Antigua & Barbuda Tourism Board APG USA Apsara Tours APTA-Association for the Promotion of Tourism to Africa Aqua Hospitality/Ashton Hotels & Resorts Aqua Vista Hotels Arcadia Small Ship Cruises Argentina Tourism Art of Travel India Holidays Pvt. Limited Aruba Tourism Authority Aspire Down Under LLC ASTA - American Society of Travel Agents Athens Insiders - Greece Atlante Hotels Rome Atlantic Bentley & Capri Hotel Atlantic Canada Tourism Partnership Atlantic City Alliance Atlantic City Convention & Visitors Authority Atlantic Tour Atlas African Safaris Ltd. Auburn Road Vineyards

Audley Travel Aurora Expeditions Austin Adventures Authentic Tanzania Safaris Avalon Waterways Aviation & Tourism International Avis Budget Group Bahia Tours Inc. Baoase Luxury Resort Curacao Barbados Tourism Authority **Barcelo Hotels** Barnes Basque Country Tourism Board **Basque Tour** Beekman Arms Delamater Inn **Beijing Sunbelt Airport Service Belize Hotel Association** Bellingham Whatcom County Tourism Belmar Tourism **Bennington Chamber Vermont** Berkshire Hathaway Travel Protection **Berkshire Hills Vacations** Bern Hotels & Resorts **Best Cruises Bike Tours Direct** BJ Sunbelt Airport Service **Blount Small Ship Adventures** Blue Sea Anguilla Blue Silk Travel Bolongo Bay Beach Resort Books on Call - NYC Botswana Tourism Boucan by Hotel Chocolat **Brazil Nuts Tours Breaking Bread Journeys** Breezes Resort Bahamas Brinley Gold Rum British Virgin Islands Tourist Board **Buffalo Tours Burbs of Philly Busch Gardens Williamsburg** Cabo Expeditions **Cabot Creamery Cameroon Tourism** Canal New York - ECNHC Canal New York - Mid Lakes Navigation Canal New York - Niagara USA Canal New York - Oneida County Canal New York - Palmyra Canal New York - Rochester Car Italy and Tours **Caribbean Hotel & Tourism Education** Foundation Caribbean Tourism Organization Casa Dorada Los Cabos Resort & Spa Catskill Association for Tourism Services Caucasust Travel Cayman Islands Department of Tourism **Celebrity Cruises** Central Japan Railway Company

Central New York

Ceylon Express International (High Elms Travels) Champion Holidays Changijang Cruise Overseas Travel Co. Charms of Vietnam-Myanmar China & Asia Travel Service **China Airlines China Eastern Airlines China National Tourist Office** China Travel Service (USA) Chinatour.com **CIRI Alaska Tourism Clarion Hotel & Suites Curacao** Classic Safari Camps of Africa **Clermont State Historic Site Cliffhanger Productions Clothing Arts Cloud Tours** Collette Comite Regional du Tourisme **Condor Tours & Travel** Conselvatur/Selva Bananito Lodge **Copa Airlines Costa Cruises Costa Rica Experts** Costa Rica Tourist Board Croatian National Tourism Board Croisieurope America **Crown Cruise Vacations CRS Tours Costa Rica Cruise Planners - American Express Travel** Cuba/US People to People Partnership, Fund for Reconciliation and Development **Cuba Travel Services** Cuban Guru **Cultural Folk Tours** Cultural Travel & Tours Ltd. Curacao Tourist Board **Customs & Border Protection Czech Tourism North America** Davids of London Delaware Tourism **Destination Brazil Destination Quebec Destination Uganda** Destino Punta Del Este **Diamond Resorts International Discover Lehigh Valley DK Publishing** DLA Executive Transportation Corp. Dominican Republic Tourism Board DownUnderGuru Dreamin' Rome - Private Tour Italy **DSA Vacations Dubai Tourism & Commerce Marketing** Dubrovnik Riviera & Islands Tourist Board Düsseldorf City & Airport **Dutchess County Tourism Dutchess County Tourism - Walkway Over** the Hudson Ecco Tours Egyptian Tourist Authority

EL AL Israel Airlines El Secreto ElderTreks Embassy of Sri Lanka USA **Emerald Coast CVB Emerald Waterways Emerging Destinations Emirates Airline Emirates Vacations Empire City Casino** Epitourean, LLC Erie Canal National Heritage Corridor Essence of Life Retreats **Etihad Airways Europe Express EVA Airways Expediciones Tropicales Experiencias Xcaret** Expo Milan 2015 Eyes on Africa FantaSea Resorts Fatarsh Tours & Safaris **Festiva Sailing Vacations FH Hotels** Fiesta Americana Grand Los Cabos Fiji Airways Finger Lakes Regional Tourism Council Florida Keys and Key West Florida's Treasure Coast Flybiz.com Four Seasons Resort Nevis Freedom Tours/New Brunswick **Frontier Airlines Frontiers North Adventures Furnished Habitat** G Adventures Gate 1 Travel Georgica Travel Ltd. Global TravEpiNet Global Travel Int'l/Hotelpower.com **Globus Family of Brands** Go Adriatica/Kompas Holidays Go-Today **Gold Key Resorts** GOTOPERU Goway Travel Ltd. **Grace Distinctive Properties Great Dane Journeys** Greater Boston CVB Greater Merrimack CVB Greater Miami CVB Greater Newark CVB Greek National Tourism Organization Gros Morne Gatherings Gurneys Inn **Guy Harvey Outpost Resorts** Hacienda Encantada Resort & Spa Half Moon Hard Rock Hotel Panama Megapolis Haunted History Trail of New York Hawaii Prince Hotel Waikiki/Sea Life Park Hawaii State Tours Hedonism II Negril, Jamaica Hellenic Holidays Heron Harbor/Port of Egypt

Hilton Garden Inn Riverhead Hilton Worldwide Costa Rica Holiday Inn Club Vacations Holiday Inn Express Holiday Inn Sunspree HomingPIN Honora Winery & Vineyard Hotel Holiday Inn Escazu Hotel Indigo Hotel La Mariposa Hotel Parador Resort & Spa Hotel Royal Corin **Hotel Yasmin Prague** Hotelito Desconocido Hudson River Valley Greenway Hungarian National Tourist Office Hurtigruten Hyatt Place East End Hyatt Regency Princeton I Love New York IACP - International Association of Culinary Professionals Icelandair Icelandic Mountain Guides IGLTA - International Gay & Lesbian Travel Association IL Viaggio Travel In New York and Where India Tourism Indonesian Consulate General ING Group Inn & Spa at East Wind Inn on the Hill InsureMyTrip Interjet International Caravan Travel International Expeditions International Sherpa Guides International Travel Health Consultants Intrepid Expeditions Inuit Adventures/Quebec Adventures Ireland Touring Ireland Tourism Board Islandz Tours Israel Ministry of Tourism Israel Wine Producers Association IsramWorld Istria Experience Istria Tourist Board Istrian Luxury Villas by Istarski Dvori Italian Tourist Board Italy Hotline Custom & Gourmet Tours **ItsEasy Passport & Visa** Ixtapan Spa Hotel and Golf Resort Jalisco es Mexico Jamaica Tourist Board Japan National Tourism Organization Jayway Travel Inc. JDB Fine Hotels & Resorts Jersey Shore CVB Jet Borneo Jewel Resorts Jordan Tourism Board North America Journey Through Ireland JP Teaches Photo

Juneau CVB KapTours Katarina Line - Incoming Croatia & Cruises Kennicott Glacier Lodge **Kensington Tours Key Tours** Kittatinny Canoes on the Delaware River Korea Tourism Organization La Paz Tourism Board LACVB Lafayette Convention and Visitors Commission Lackawana County CVB Lake George Regional Chamber of Commerce Lakes Region Tourism Association Land by Cruise Planners - American **Express Travel** Lanka Vacations (Pvt) Ltd. LBI Region Destination Marketing Org. Le Soleil d'Or Lecebne Lazne Marianske Lazne Legendary Journeys Leisure Connect Life Umbrella Tours Lithuania-Estonia-Latvia LiveLeaf Inc. Los Cabos Tourism Board Louisiana's Wetlands Cultural Byway & New Orleans Cajun Country Luggage to Ship Maasai Wanderings Ltd. Macau Government Tourist Office Madagascar Endemics & Resorts Madava Farms, Crown Maple Magdalen Islands Tourism Magnificent 7 - Luxury Wilderness Lodges of Canada Maine Beaches Association Maine Office of Tourism Makanyi Private Game Lodge Malaysia Healthcare Travel Council March-Forth Ventures Marriott Frenchman's Reef/Morning Star Martinique Promotion Bureau Mass Bay Sailing Massachusetts Office of Travel & Tourism Massive Travels, Inc. Matterhorn Inn Maui Visitors and Convention Bureau Maxxim Vacations ME by Melia Cabo Meadowlands Liberty CVB Menin Hotels Metro-North Railroad Mexico for Health Mexico Tourism Board MH Ross, Inc. Mill Run Tours Millbrook Vineyards & Winery Ministry of Tourism of El Salvador Monmouth County Tourism Montauk Chamber of Commerce Moroccan National Tourist Office Mount Snow Family Camp

Mount Snow Valley Mountain Adventures India, LLC MSC Cruises (USA) Inc. Mt. Snow Chamber of Commerce Myanmar Luxury Vacations LLC Mystic Mountain/Mystic Ridge Nada's Italy Small Group Tours Naples, Marco Island and the Everglades CVB Nare Travel & Tours Nassau Inn Nassau Paradise Island Natchitoches Area CVB National Association Railroad Passengers National Park Service Natural North Florida Nevis Tourism Authority New Brunswick Tourism New Jersey Division of Travel & Tourism New Smile Costa Rica New Tang Dynasty Television New York Passport Agency New York State Department of **Environmental Conservation** New York State Parks Taconic Region Newfoundland and Labrador Tourism Ngorongoro Conservation Area Niagara USA Nicaraguan Tourism Board Niche Touring, LLC. Nickelodeon Suites Resort NJ Sussex Skylands/Sussex County Chamber of Commerce North Fork Bed & Breakfast Association North Fork Promotion Council Norwegian Cruise Line Nova Scotia Tourism Nova Star Cruises Ntaba African Safaris NY Wine and Grape Foundation NYS Office of Parks, Recreation & Historic Preservation Oak Plantation Resort **Oasis Hotels and Resorts** Ocean Beach Resort Ocean Place Resort & Spa Ocean Properties Ltd. Odisha Tourism India **Odyssey Safaris** Okemo Valley, Bennington and Mt. Snow, Vt Onboard.com Once in Rome Tours Onefinestay Otto Trading Pacific Delight Tours Pacific Delight Travel, LLC Pacific Holidays Inc. Palace Resorts Palace Tours/Tren Ecuador Palma d.o.o. Palm Springs Bureau of Tourism Panama City Beach Convention and Visitors Bureau Panama Crown Tours

Panama Tourism Authority Pandaw River Expeditions Asia Papagayo Beach & Lounge Resort Curacao Papua New Guinea Tourism Promotion Authority Paradise Cove Luau **Paradise Helicopters** Paramount Hospitality - Orlando Resort Collection Parcs Nunavik Park Inn by Radisson San Jose, Costa Rica Passport Magazine PATA-Pacific Asia Travel Association-NY Chapter **PEAK Adventure Travel** Pennsylvania's Laurel Highlands PERILLO TOURS Persian Voyages Ltd. Peter Greenberg Worldwide Philippine Department of Tourism **Polynesian Cultural Center** Portugal on Tour President Cruises Princess Cruises and Cunard Lines Princeton Regional Chamber of Commerce PRISMA Dental Clinic Costa Rica **Professional Travel Bloggers Association** PROMED Protea Hotels PTY Safety Shuttle & Tours Puerto Rico Tourism Company **Quark Expeditions** Quebec Tourist Attractions **Radiant Tours and Travels Rare Finds Travel Design** RedFrog Beach & Resort & Spa Renaissance Meadowlands **Renaissance Curacao Resort Rex Resorts** Rhinebeck Area Chamber of Commerce Rhino Africa Safaris River Boat Tours, Inc. **River Cruise Partners Riverhead Chamber of Commerce Riviera Nayarit CVB** Road Scholar Rodd Hotels & Resorts Rome and Italy Tourist Services **Rothschild Safaris Rough Guides** Rovos Rail Tours (Pty) Ltd. **Royal Caribbean International Royal Concierge** Royal Gulf Tourism, Dubai Royal Resorts Russian-American Consulting Co. Rwanda Tourism/Under African Skies Saint Lucia Tourist Board Saint-Pierre et Miguelon San Miguel de Allende Sanctuary Retreats Sandals Resort Sandos Hotels & Resorts Scenic Cruises SCOTTEVEST Inc.

Scottsdale Convention & Visitors Bureau SeaWorld Parks & Entertainment Select Croatia powered by Select Italy Selena Travel Mongolia Serendipity Villa Seychelles Tourism Shadows of Africa Shamrock Vacations Sheraton Lincoln Harbor Sichuan Airlines Silverleaf Resorts, Inc. **Singapore Airlines Vacations** Sita Tours Slovakia Smallalaskaship.com smarTours Society of American Travel Writers Sonam Adventures SouthAmerica.travel South African Airways South African Tourism South Jersey Tourism Corporation South Sea Adventures Southampton Inn Spector Travel Spiceland Holidays India, Sri Lanka Spoons Across America Sri Lanka Tourism Promotion Bureau St. Croix Hotel and Tourism Association St. Kitts and Nevis Star Travel DMC Russia & CIS STI by Central Holidays Streamsong Resort Sud de France/Languedoc-Roussillon Sun Country Airlines Sun International Sundance Vacations Sunny Land Tours Sunscape Curacao Resort Sunset Resorts SuperClubs Tahiti Tourisme North America Taiwan Tourism Bureau Tanzania National Parks Tanzania Tourist Board **Tenerife Spain TerraVelo Tours Texas Approach** The Barcelonian The Beaches of Ft. Myers & Sanibel The Explorers Passage The International Ecotourism Society The Islands of the Bahamas/The Bahamas Ministry of Tourism The Manhattan Club The New York Times The Newark Museum The Roman Guy The Saguaro, a Joie de Vivre Hotel The Seminyak Beach Resort & Spa The Tourism Authority of Thailand The Traveling Professor The Wayfarers TIDAN HOSPITALITY GROUP Tikva Tours

Timothy Beach Resort Tourism Board for the State of Puebla Tourism Fiji Tourism Malaysia Tourism PEI **Tourist Agency Visit Georgia** ToursByLocals.com TravAlliance Media Travelive Travel Agent Academy **Travel Education Network** Travel Market Report TravelPulse Tripda Trip Mate, Inc. Tripinsurance.com Tripwing Tru Marketing **Tucan Travel** Turkish Culture & Tourist Office Turks and Caicos Tourist Board U.S. Department of State, Bureau of **Consular Affairs** U.S. Virgin Islands Department of Tourism Unique Vacations, Inc. UNITOURS, INC. Universal Orlando Resort

Uruguay USVI Hotel & Tourism Association Utah Office of Tourism Vacation Agent Vagabond Tour and Travel Vallarta-Nayarit Veterans Advantage Via Hansa Tours Via Mondo Victoria Cruises/Ritz Tours Virginia Beach CVB Virginia Tourism Visit Anchorage Visit Baja California Sur Visit Central Florida VISIT FLORIDA Visit Norfolk & Virginia Beach CVB Visit South Walton Visit St. Petersburg/Clearwater Visit Syracuse/Destiny USA Visit Tampa WallyPark Premier Airport Park Warren County Farmers Fair & Pumpkin Fling Well-Being Travel Wellworth Group Wendy Wu Tours

Westchester County Tourism Western Newfoundland Destination Management Westin Princeton Where 2 Now Travel Whole Journeys Windstar Cruises Witham Family Properties WNET-Create TV Wonderful Indonesia Wonders of Azerbaijan Wyndham Cabo San Lucas Wyndham Vacation Resorts, Inc. Xinjiang Caravan Travel **XL** Airways France Yampu Tours Yeti World Yonderbound Young Professionals Society Zagreb Tourist Board Zambezi Safari and Travel Co. Inc. Zambia Tourism Board Zemi Beach, Anguilla Zipcar Zulu Nyala

Contact the sales team for The New York Times Travel Show 2016: 203-622-7081; nytts@msemgmt.com

2015 HIGHLIGHTS

Trade Attendance (including 710 media):	8,281
Consumer Attendance:	20,161
Total Attendance:	28,442

The New York Times Travel Show 2015 - Trade Only Day Included:

- Travel Industry Conference 18 Focus Conferences:
 - o Focus on Adventure
 - o Focus on Africa
 - Focus on Asia
 - o Focus on Caribbean
 - Focus on Cruising
 - Focus on Culinary Travel
 - \circ ~ Focus on Destination Weddings and Honeymoons
 - o Focus on Europe
 - o Focus on Latin America
 - Focus on LGBT Travel
 - o Focus on Medical & Wellness Travel
 - o Focus on Middle East & North America
 - Focus on New York State Destinations
 - o Focus on River Cruising
 - o Focus on Tours
 - o Focus on Travel Bloggers
 - o Focus on Travel Media
 - Focus on Young Travel Professionals
- Luncheon and Keynote Address on Forecasting the Future of Travel – Where Will We Be in the Next 10 Years
- Exhibit Hall Open for Trade Only
- Industry Reception in Exhibit Hall

545 Total Exhibitors:

Overseas National Tourist Boards	97
Domestic Tourist Boards/CVB's	56
Hotels	103
Tour Operators & Cruises	136
Associations	32
Transportation	33
Media Outlets	22
Products and Service Providers	66

The New York Times Travel Show 2015 - <u>Consumer</u> Seminar Speakers Included:

- Arthur and Pauline Frommer
- Julia Dimon, hard-core adventuress, travel journalist, and TV travel personality
- Peter Greenberg, travel editor for CBS News, host of the nationally syndicated "Peter Greenberg Worldwide"
- Adam Richman, host, writer and producer
- Mimi Sheraton, journalist, restaurant critic and author
- Patricia Shultz, author
- Lee Abbamonte, travel expert
- And many more travel experts giving advice and inspiration on travel trends and deals

The Consumer Seminars Covered Categories of Travel, Technology and Destinations Including:

- Major New Developments in Travel
- New York Times Travel Panel: Our Top 5 Travel Hacks
- Maximizing Your Points and Miles to Travel Like the 1%
- The Top New Travel Destinations
- What's NEW in the Cruising World? New Ships, New Itineraries, New Experiences
- The Future of Travel and Transportation
- Travel Deals and Emerging Destinations in the Digital Era
- The Movable Feast: How to Get the Most Out of Your Food Explorations at Home and Abroad
- Discover the Caribbean: A Look at New and Newly Renovated Resorts

Categories of Travel: Global Travel Tips for Women; Fodor's GO Travel List for 2015; LGBT Travel; Adventure Hiking, Biking and Walking Trips; Medical, Wellness and Spa Vacations; Wellness Lifestyle Vacations; Finding the Perfect River Cruise; Top Value Family Escapes: Finding the Best Family Cruise, Culture and Resort Vacations; Travel Tips for Going Solo; Culinary Destinations: Gain Inspiration for Your Next Trip!; The Luxury of Train Travel Around the World; Why Cruise? Come Find Out What You're Missing; The Best Cruise for YOU at the Best Price

Travel Technology and New Media: Improve Your Travel Photography: Using a Shot List to Create a Cultural Portrait of Any Destination; Top Travel Myths and Mistakes; Sensible, Affordable and Secure Ways to Stay Connected Overseas; How to Stretch Your Travel Dollar and Avoid Internet Scams; U.S. Travelers: Smart, Savvy, and Safe; Ditch the Hotel: Tips for Finding Your Perfect Vacation Home Rental; Using Social Media to Make the Most of Your Vacation; How to Travel First Class on an Economy Class Budget

Destinations: Latin America – A Variety of Experiences to Discover; Destination: Japan; Island Hopping in Fiji — In Search of Mysteries and Adventures; Discover and Explore New York State Destinations; Insider's Italy: Experts Share Their Secrets to Help Travelers Plan, Save Money, Get Off the Beaten Path, and Discover What's New in 2015; Exploring Cuba; Planning the Perfect African Safari; Highlights of the Middle East & North Africa; Northeast Getaways and Day Trips; A Glimpse of Southeast Asia and Europe on a Budget

ATTENDEE DEMOGRAPHICS

TRADE ATTENDEES

- 56% of travel agents have been in business 5+ years
- 30% of trade attendees belong to a consortium (Vacation.com; American Express; Virtuoso; Ensemble; TravelSavers; Signature Travel Network and others)

Top Regions of interest: Europe, Caribbean, Central and South America, U.S.A./Hawaii and Alaska, Mexico, Asia and Africa

Top Categories of interest: Accommodations /Hotels/Resorts, Destination/Tourism Boards, Luxury Travel, Family Travel, Tour Operators/Outfitters, Travel Technology, Cruises, Attractions/Entertainment Culinary and Adventure Travel

CONSUMER ATTENDEES

- 89% were satisfied with the exhibitors
- 90% were satisfied with the variety of seminars offered
- 90% were satisfied with the seminar speakers
- Median HHI: \$108k
- 82% had a college degree or higher
- About half make travel arrangements online
- Almost half of attendees have planned four or more trips in the coming year
- Two in three attendees are interested in vacationing in Europe
- More than two in five are interested in traveling to the Caribbean
- Two in five are interested in traveling to Asia or Africa

MEDIA OUTREACH

The 2015 advertising and promotion campaign generated a record-setting number of impressions through a vast campaign including print and online advertising, external media and broadcast promotions, TV, radio, online and social media, including:

ADVERTISING AND PROMOTIONS

Consumer Print Advertising and Promotions

- The New York Times newspaper ads (40+)
- The New York Times Travel Show Travel Show Guide (inserted in T Travel Magazine; The New York Times Magazine)
 - o 600,000 copies of Show Guide were inserted in The New York Times on Sunday, January 19th
 - 15,000 bonus copies distributed on-site to show attendees
- Where and In Magazine
- Passport Magazine
- Travel & Leisure Magazine
- Where and In NY Magazine

Consumer Online Advertising and Promotions

Digital newsletters, email blasts and banner ads on websites including

- www.nytimes.com/travelshow generated over 231,000 impressions
- NYT Great Getaways
- NYT Film Club
- Previous Travel Show consumer attendees
- Email blast to Broadway Cares list
- NYTimes.com home delivery (NDM only)
- NYTimes.com digital subscribers (NDM only)
- NYTimes.com TimesTalks
- @Times email newsletter
- Ads on Cross River Network
- Caribbean Journal
- Family Travel Forum
- OffMetro.com
- Travel to Wellness
- WeddingSalon.com

Trade Print Advertising and Promotions

- Vacation Agent Magazine
- Agent@Home Magazine

Trade Online Advertising and Promotions

Digital newsletters, email blasts and banner ads on websites including

- Previous Travel Show trade attendees
- Association for the Promotion of Tourism to Africa (APTA)
- Adventure Travel Trade Association (ATTA)
- Caribbean Tourism Organization (CTO)
- Millennials in Travel
- Travel Market Report
- Travel World News
- Well-Being Travel

Social Media

- The New York Times posted over 300+ times on Facebook and 300+ times on the Travel Show's official Twitter account. As a result of the marketing efforts:
 - o Facebook followers grew to 23,504, up 25% year over year
 - o Twitter followers grew to 29,345, up 10% year over year
 - \circ $\ \ \,$ #NYTTravelShow was mentioned hundreds of times the weekend of the show

Radio Promotion

- promotional spots ran on the following:
 - o Metro Traffic Radio during traffic reports in the N.Y. tri-state area Monday–Sunday
 - o 106.7 Lite FM
 - Total of 78 on-air commercials from 1/5/15–1/25/15

Television Promotion

- January 20: NYSE :45 sec. broadcast spot for the Closing Bell
- 45 sec. spot for the NYSE Closing Bell, covered by CNBC.com and Bloomberg TV

INDUSTRY SPONSORS

The New York Times Travel Show collaborates with many associations and groups within the tourism industry. This collaboration provides additional outreach to travel professionals and consumers, encouraging participation in the event through ticket distribution, online promotions, newsletters and digital outreach and emails.

This year, more than 50 organizations sponsored The New York Times Travel Show, with major sponsors including high-profile brands:



Our 2015 Sponsors